

Advt. No. ISTF/APPL/2020/32. dated 30.08.2020

Name of Post: Sales Executive

Number of Vacancies: 1 (One) UR

Salary: Rs 5000/- pm as stipend + one month bonus based on performance

Remuneration: 5% of Total Sales

Duration: Will be on permanent roles after 3-6 months on the discretion of management

Job Description

Annotation Analytics Pvt. Ltd.(Registered MSME Under Govt. Of India) is looking for an Intern for Sales Executive Position, who would be working from home. The candidate will manage, develop and close new opportunities with customers across India and Europe. We will provide required training to the candidate.

Responsibilities:

- Prospect, qualify new opportunities with existing clients
- Research and qualify new leads through inbound lead follow-up and outbound cold calls, emails, campaigns and social media
- Create, increase and manage pipeline
- Close sales and achieve quarterly quotas
- Maintain and expand your database of prospects within your assigned territory
- Research accounts, identify key players and generate interest
- Understanding customers' needs and identifying sales opportunities.

Job Requirements

- BSc./B.Tech or M.Sc.or equivalent in Chemistry, Biology, Biotechnology, Microbiology etc.. or BCA or BBA, Freshers can apply
- Preferably inclined towards sales or with some sales experience
- Proficient with corporate productivity and web presentation tools
- Excellent verbal and written communications skills in English
- Active listener and strong presentation skills
- Ability to multi-task, prioritize, and manage time effectively
- Ability to influence by communicating ideas and technical concepts effectively
- Demonstrated ability to assess customer requirements, identify business problems, and show proposed solutions

How to apply:

Please apply by sending your up-to-date CV in English for immediate consideration by email to jobs@annotationanalytics.com.